

FRONTIER COMPUTER CORPORATION



Job Title:	SMB/Enterprise	Job Category:	Corporate Sales
Department/Group:	Sales Department	Job Code/ Req#:	US-SMB1
Location:	1275 Business Park Dr. Traverse City, Michigan 49686	Travel Required:	Minimal
Level/Salary Range:	Negotiable	Position Type:	Full-Time
HR Contact:	Jenny James	Date posted:	9/16/2010
Will Train Applicant(s):	Yes, Experience beneficial	Posting Expires:	12/01/2010
External posting URL:			
Internal posting URL:	http://www.frontiercomputercorp.com/AboutUs/Careers/tabid/2399/Default.aspx		
Applications Accepted By:			
Fax or E-mail: 231.929.3042 or resume@frontierus.com		Mail: US-SMB1 Frontier Computer Corporation 1275 Business Park Drive Traverse City, MI 49686 http://www.frontiercomputercorp.com	
Job Description			
<p>Job Purpose: Depending on experience applicant will either focus on end-user or brokerage clients</p> <p>Sales in IT Solutions, Services, and Infrastructure Management</p> <p>Duties:</p> <ul style="list-style-type: none"> • Contacting current / potential Customers providing long-term solutions building lifelong clients • Inventory control and product line(s) management <p>Desirable Skills/Qualifications:</p> <ul style="list-style-type: none"> • Small to middle sales experience in the IT field • Customer cultivation and retention focus • Money management critical as you are responsible for your own inventory and ultimately set up your own business within a business • Willingness to relocate to Michigan *unless your history/experience in this field warrants potential remote office opportunity* 			
Reviewed By:		Date:	
Approved By:		Date:	
Last Updated By:		Date/Time:	